Message Text

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ACTION H-03

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FM AMEMBASSY DOHA

TO SECSTATE WASHDC 0505

INFO AMEMBASSY ABU DHABI

AMEMBASSY DAMASCUS

AMEMBASSY JIDDA

AMEMBASSY KUWAIT

UNCLAS DOHA 0635

E.O. 11652: N/A

TAGS: BEXP, BTRA, QA, OREP (ABOUREZK, JAMES)

SUBJ: VISIT OF DELEGATION OF SOUTH DAKOTA BUSINESSMEN

REF: A) STATE 119530; B) JIDDA 3713

1. WE BELIEVE MAY 27-28 VISIT OF SOUTH DAKOTA BUSINESSMEN TO QATAR IN CONJUNCTION WITH THAT OF CODEL ABOUREZK WAS SUCCESS DESPITE LACK OF INFORMATION AVAILABLE ON INTERESTS OF INDIVIDUALS AND LAST MINUTE NATURE OF ARRANGEMENTS. AFTER REPEATED ASSURANCES THAT APPOINTMENTS WERE BEING MADE THROUGH HOST GOVERNMENT, EMBASSY RECEIVED REQUEST FROM GROUP DAY BEFORE ARRIVAL ASKING FOR APPOINTMENTS WITH APPROPRIATE GOVERNMENT AND BUSINESS FIGURES (REF B). DESPITE NEGLIGIBLE LEAD TIME, EMBASSY PROVIDED PROGRAM FOR BUSINESSMEN THAT INCLUDED CALLS ON NUMBER OF OFFICIALS AND RECEPTION MAY 27 TO MEET MEMBERS OF LOCAL BUSINESS COMMUNITY AS WELL AS CALLS ON CHAMBER OF COMMERCE AND MINISTER OF COMMERCE AND ECONOMY ARRANGED BY GOQ. MEMBERS OF DELEGATION ALSO INCLUDED IN AMBASSADOR'S DINNER FOR SENATOR ABOUREZK.

2. MEMBERS OF GROUP WERE ABLE TO FOLLOW UP ON MAY 28 WITH CONTACTS MADE PREVIOUS DAY. SCHLEUSENER AND SCHOCK WERE PARTICULARLY PLEASED WITH OPPORTUNITIES TO PRESENT PROPOSALS FOR FACULTY AND STUDENT EXCHANGES TO UNIVERSITY PRESIDENT, DIRECTOR OF MINISTRY OF EDUCATION AND OTHER EDUCATION OFFICIALS. UNCLASSIFIED

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IN GENERAL, MEMBERS CHARACTERIZED THEMSELVES AS BEING ON FACT-

FINDING/GOODWILL TOUR RATHER THAN TRADE MISSION. FRIENDLINESS AND SENSITIVITY TOWARD ARAB CONCERNS DISPLAYED BY GROUP MADE EXCELLENT IMPRESSION HERE.

3. COMMENT: MORE COMPLETE INFORMATION ON ACTIVITIES OF AND FIRMS REPRESENTED BY MEMBERS AND ADVANCE NMZICE CONCERNING ROLE TO BE PLAYED BY EMBASSY IN SECURING APPOINTMENTS COULD HAVE MADE VISIT COMMERCIAL AS WELL AS PR SUCCESS.
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